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Hotel Law

Transactions, Management and Franchising

Nelson Migdal, Greenberg Traurig, LLP and American University, Washington, D.C., **Steven Shapiro** and **Tara Gorman**, Contributors

Hotel Law presents a practical guide to the issues that face the legal profession in the hospitality field. It develops the reader's understanding of the complex management processes and the franchise deals that control the hotel industry. The highly experienced authors offer insights into the industry players and their preferred positions, desired outcomes, and the potential pitfalls that can ensnare even the most well-planned deals. With coverage including gaming, recreation, and amenities, the book examines all of the dominant franchise models of hotel ownership and management and includes independent hotels and the move towards complex resorts.

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